

**Three Year Summary by Quarter
Lake Bluff Single Family Homes
List Price: over \$1,000,000**

		Units	OLP	SP	%SP/LP	MT
2007	Q1	6	\$ 1,701,167	\$ 1,428,333	84%	\$ 452
	Q2	5	\$ 1,982,580	\$ 1,907,250	96%	\$ 250
	Q3	8	\$ 4,408,000	\$ 3,105,313	70%	\$ 131
	Q4	2	\$ 1,224,500	\$ 1,142,500	93%	\$ 30
2008	Q1	2	\$ 1,572,000	\$ 1,337,500	85%	\$ 529
	Q2	4	\$ 2,035,500	\$ 1,684,375	83%	\$ 455
	Q3	5	\$ 1,416,200	\$ 1,207,900	85%	\$ 299
	Q4	0	0	0	NM	
2009	Q1	5	\$ 1,668,400	\$ 1,325,000	79%	\$ 355
	Q2	2	\$ 1,497,000	\$ 1,262,500	84%	\$ 78
	Q3	3	\$ 1,559,000	\$ 1,313,333	84%	\$ 217
	Q4	1	\$ 1,499,000	\$ 1,100,000	73%	\$ 226
2010	Q1	3	\$ 1,499,300	\$ 1,153,333	77%	\$ 354

NOTES: **Units** - Home sales
OLP "Original List Price"
SP Sale Price
%SP/LP Ratio - the Sale Price as a % of the List Price
MT Market Time - how long does a property take to sell