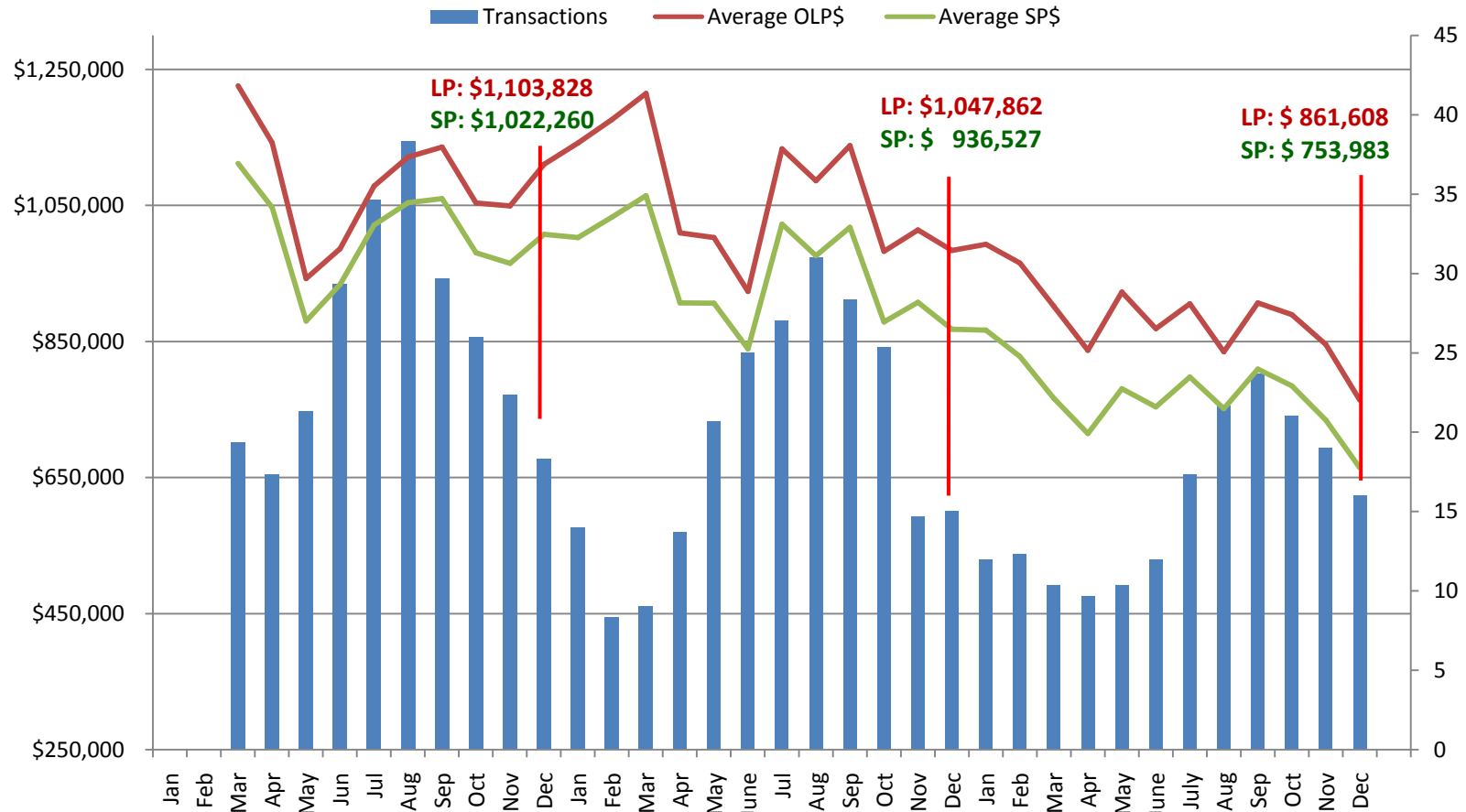


Trailing Three Month Data Wilmette March 2007 - December 2009



This chart reflects a rolling three month average. The data above shows Average SOLD prices declined 23% from December 2008. In line with this decline in prices, 2009 transaction volume was significantly lower than the prior two years. In 2009 we see a disappointing trend continue: the difference between **Original List Price** and **Sold Price** was 7.4% in 2007, 10.6% in 2008 and 12.5% in 2009. The increasingly greater difference indicates that Buyers still seek ever lower SOLD prices even as Sellers lower their Listing Prices. Unfortunately, the decline in **List Prices does not match what Buyers are willing to pay.**